Public & Private Sector Partnerships
A Met Office View

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What the Met Office is for?

The New Met Office Purpose 2019:

Helping you make better decisions to stay safe and thrive
Measuring up to our purpose

R&D 2.4% of GDP by 2027
Overseas Development Aid 0.7% of GNI
Defence Spending 2% of GDP

14:1

Return on Investment
Met Office General review 2015

AI & Data Economy
We will put the UK at the forefront of the artificial intelligence and data revolution

Clean Growth
We will maximise the advantages for UK industry from the global shift to clean growth

Future of Mobility
We will become a world leader in the way people, goods and services move

Aging Society
We will harness the power of innovation to help meet the needs of an ageing society
The Met Office Value Chain

Delivering the Core Mission

Environmental monitoring
Gathering the raw ingredients for forecasting

Scientific research
Foundation and translational Science in Weather & Climate

Forecasting and simulation
Running models and producing the forecast

Data and information
Re-use of Met Office data by other parties

Application and channels
Developing products and delivery platforms

Interpretation and advice
Providing consulting services
Areas of Collaboration

- Vehicle sensors
- Space Technology
- Distributed Sensors

- Data Sciences
- Energy and Infrastructure

- Future Computing
- Capabilities
- Skills growth

- Cloud Technologies
- Big Data

- Environmental monitoring
  - Gathering the raw ingredients for forecasting

- Scientific research
  - Foundation and translational Science in Weather & Climate

- Forecasting and simulation
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- Data and information
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- Application and channels
  - Developing products and delivery platforms

- Interpretation and advice
  - Providing consulting services

- Visualisation
Public & Private Sector Myths

The Public Sector:
- Can’t innovate
- Is inefficient
- Is overly bureaucratic and risk averse
- Is slow to change
Public & Private Sector Myths

The Private Sector:
- Is obsessed with maximising profit
- Thinks only about the short term
- Can’t be trusted
Strategic Supplier Relationship Management

- We assess our key supply partnerships across a number of criteria, seeking opportunities to deliver additional value and benefits through supplier relationship management (SRM).

- Our SRM team supports the Met Office Executive in working with a small number of strategic suppliers to identify mutually beneficial joint objectives that go above and beyond contract delivery, allowing us to influence how supplier services are developed and improving outcomes for our customers and the UK public.
Finally…..

- Share your goals
- Understand who owns the risk
- Understand the business model
- Capex is your enemy
- Assume everyone is trying to do the right thing
Thank-you